**CITY OF CORONA**
**ADMINISTRATIVE SERVICES DEPARTMENT**
**PURCHASING DIVISION**
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June 19, 2017

**SUBJECT:** **Notice Inviting Bids (NIB) No. 17-059CA**

**ADDENDUM No. 1**
**CATIONIC/ANIONIC POLYMERS FOR WATER RECLAMATION**

This Addendum No. 1 to the subject Notice Inviting Bids corrects the bid due date and time and provides responses to requests for information.

All provisions of and attachments to this Addendum No. 1 are hereby incorporated by reference into the subject NIB. Bidders shall account for all provisions pursuant to this Addendum No. 1 in submitting their bids. Each bidder shall acknowledge receipt of this Addendum in their bid in the spaces provided therein.

**1.** Section II. Instructions to Bidders, Subsection G.1., page 3 of 17, is hereby deleted in its entirety and replaced with the following:

**G.** **Submission of Bids**

**1.** **Date and Time**

All bids are to be submitted to the City of Corona Administrative Services Department – Purchasing Division, Attention: Carol Appelt. Bids **must** be received no later than **2:00 p.m., June 26, 2017**. Bids received after this time and date shall be rejected by the City as non-responsive (NO EXCEPTIONS).

**2.** **Responses to Questions:**

**2.01** **Question:** "We are currently trying to test your primary settling sludge, and we need your current dose of Ferric in order to complete this testing. We need the ferric dosage in ppm and/or mg/L."

**Answer:** 15 mg/L

**2.02** **Question:** "How is Cationic Polymer (belt press) dose rate in pounds/day determined? Will vendors provide their own polymer dose rate based on jar test?"

**Answer:** Bidders are to provide the dose rate based on their own testing.

**2.03** **Question:** "Is there a "standardized" jar test protocol that all vendors must follow?"

**Answer:** No

**2.04** **Question:** "Cationic Polymer (belt press) – Is there a test to validate the 14% cake minimum requirement?"

**Answer:** Yes, the City has its own solids testing unit.

**2.05** **Question:** **"**Will vendors provide their own poly dose rate to the City for bid evaluation?"

**Answer:** Yes

**2.06** **Question:** "How can the City validate the 14% cake for Cationic Polymer (Belt Press)?"

**Answer:** The City has its own solids testing unit.

**2.07** **Question:** "What is the minimum performance requirements for Cationic (Thickener) and Anionic (primary)?"

**Answer:** None. Bidders should provide their polymers that perform the best.

**2.08** **Question:** "Delivery – Is the 3 working days advance notice applies to both bulk and tote deliveries?"

**Answer:** Three (3) days for totes. The City understands that bulk loads can take up to two (2) weeks.

**2.09** **Question:** "What are the current price paid by the City for polymers?"

**Answer:** Cationic Polymer (both applications) - $1.365/lb delivered
Anionic Polymer - $1.085/lb delivered

***Bidders are encouraged to provide their most competitive pricing for the polymers that best meet the City's requirements based on the parameters stated in the NIB.***

**2.10** **Question:** "Provide plan incoming flow in GPD."

**Answer:** 10.5 MGD average.

**2.11 Question:** "How lab work will be confirmed without plant trial? It is common for lab dosage and plant dosage to vary due to real world conditions."

**Answer:** By staff evaluation. The winning bidder's polymer will be purchased and used at the facility.

**2.12 Question:** "Certificate of Analysis Requirement – Requiring a Certificate of Analysis from a certified independent third party lab is not the industry standard. The standard is for the polymer supplier to provide CoA's from their own certified lab. We have found third party labs tend to typically be very unfamiliar with the testing protocols for polymers. We would be willing to comply with the requirement of submitting a CoA from a certified independent, third party lab. Please provide us a list of certified third party labs to utilize for testing and generating a CoA."

**Answer:** Bidders are responsible for finding their own third party independent lab. Independent lab testing should be done for the products proposed by bidder. The City only needs to receive the third party test results once. Upon award of bid, the successful bidder can then provide C of A's from their own labs or QA/QC staff.

**2.13 Question:** "Certificate of Analysis: Providing a certificate of analysis for every shipment from a third party will be difficult as the bulk shipments are produced on demand and shipped direct to your location once they pass quality control. The lag time between the independent lab receiving the sample to test and the results being available, may result in the product arriving before the lab results are available. Would it be possible to accept the certificate of analysis that is generated during ISO production? This has been the standard for over 40 years we have been in business. Your bid already holds us as vendors to provide product within spec upon delivery or we would need to remove it and replace it within 48 hours."

**Answer:** Independent lab testing should be done for the products proposed by bidder. The City only needs to receive the third party test results once. Upon award of bid, the successful bidder can then provide C of A's from their own labs or QA/QC staff.

**2.14 Question:** "Delivery requirement #1 requires the delivery to be made 3 working days from time of order. Delivering totes in that time frame does not pose an issue as we can stock your required products in our Orange, CA location. However, I don't expect any vendor to be able to provide bulk in that time frame. The previous bid requested 10-day lead time and over the last 6 years as your current vendor our average lead time has been between 12-14 days with the delay caused by producing on demand and booking a bulk freight company willing to come to California. Bulk shipments within a 15-day lead time is a much more realistic expectation. Please keep in mind it is in the best interest of the City to have the freshest product possible when receiving bulk shipments as they last in your tanks for an extended period of time."

**Answer:** Three (3) days for totes. The City understands that bulk loads can take up to two (2) weeks.

**2.15 Question:** "Please provide explanation of the difference between "certificates of analysis and affidavit of compliance"?"

**Answer:** The Affidavit of Compliance requirement found in Section III. Technical Specifications/General Provisions, *Delivery* subsection, number 8) on page 4 of 5 is hereby deleted in its entirety.

**2.16 Question:** "Container requirements: Bulk range 2500-5000 gallons. Because bulk freight rates have risen exponentially in the last several years, shipping anything in less than full is cost prohibitive. In order to provide the City with the best possible price I recommend only requesting pricing on totes and full bulk shipments (approx. 5000 gallons). Freight cost for 2500 gallons is double the cost of 5000 gallons. Also, over the last 6 years the plant never took a less than full bulk shipment."

**Answer:** Section III. Technical Specifications/General Provisions, Quantity subsection, page 1 of 5, is hereby deleted in its entirety and replaced with the following:

> The Estimated Quantity is not a guarantee of actual usage as quantities may vary depending upon actual operating conditions and demand. Orders for delivery will be placed on an "as needed" basis, and the successful bidder shall deliver the required amounts, whether greater or smaller than the Estimated Quantity.

At City's discretion at time of order, polymers shall be delivered in bulk storage tote with a capacity of 275 gallons or 5,000 gallons bulk load;

and

Section III. Technical Specifications/General Provisions, Container Requirements subsection, page 5 of 5, is hereby deleted in its entirety and replaced with the following:

Cationic Polymer must be delivered in a bulk storage tote with a capacity of 275 gallons or 5,000 gallons bulk load, at City's discretion at time of order.

Anionic Polymer must be delivered in a bulk storage tote with a capacity of 275 gallons or 5,000 gallons bulk load, at City's discretion at time of order.

**2.17 Question:** "Can you send me the following information regarding NIB No. 17-059CA Cationic/Anionic Polymers for Water Reclamation?

Estimated Annual Quantity
Incumbent
Incumbent Price
Incumbent Product
When ordering totes, how many per shipment?"

**Answer:** *Estimated Annual Quantity*: dependent on each bidder's results.
*Incumbent*: Aqua Ben Corp, Orange, CA
*Incumbent Price*: Cationic Polymer (both applications) - $1.365/lb delivered; Anionic Polymer - $1.085/lb delivered
***Bidders are encouraged to provide their most competitive pricing for the polymers that best meet the City's requirements based on the parameters stated in the NIB.***
*Incumbent Product*: Cationic Polymer belt press operation; Cationic Polymer GBT Function; and Anionic Polymer Primary Setting
*Tote Order Quantity*: Typically 4-8 totes

**2.18 Question:** "Can you tell me who your current supplier is and the price you are getting for Polymer?"

**Answer:** Aqua Ben Corp, Orange, CA
Cationic Polymer (both applications) - $1.365/lb delivered
Anionic Polymer - $1.085/lb delivered

***Bidders are encouraged to provide their most competitive pricing for the polymers that best meet the City's requirements based on the parameters stated in the NIB.***

**2.19 Question:** "Regarding NIB #17-059CA for Cationic / Anionic Polymers can you provide the following information?

Who is the City's current supplier and their price?
Provide the bid tabulation from the last bid."

**Answer:** *Current Supplier:* Aqua Ben Corp, Orange, CA
Cationic Polymer (both applications) - $1.365/lb delivered
Anionic Polymer - $1.085/lb delivered
***Bidders are encouraged to provide their most competitive pricing for the polymers that best meet the City's requirements based on the parameters stated in the NIB.***
*2011 Bid tabulation* – one responsive bid received:
Cationic Polymer (both applications) - $1.25/lb delivered
Anionic Polymer - $1.087/lb delivered

**2.20 Question:** "Could you send me the previous bid tabulation for bid No. 17-059CA (results of the previous time you purchased the polymer)."

**Answer:** *2011 Bid tabulation* – one responsive bid received:
Cationic Polymer (both applications) - $1.25/lb delivered
Anionic Polymer - $1.087/lb delivered

**2.21 Question:** "The cover page states that bids are due by June 26, 2017 2:00 p.m., however, on page 3 of 17, G.1. it states that bids must be received no later than 2:00 p.m., June 23, 2017. Can you please verify if we are to return the bids by June 26 or June 23?"

**Answer:** Bids must be received no later than 2:00 p.m., June 26, 2017.

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